

www.thanhbac.vn

THANH BAC

THANH BAC TRADING AND SERVICE JOINT STOCK COMPANY
QUALITY PRODUCTS – EXCELLENT SERVICES

Thanh Bac has established itself as one of the leading IT contractors and solution providers in Vietnam.
A trusted partner for IT infrastructure and ELV solutions nationwide.



COMPANY PROFILE

✉ hn@thanhbac.vn | info@thanhbac.vn

☎ 08.1800.5883 | 0204.382.4757

2026

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LETTER OF INTRODUCTION

Dear Valued Customers and Partners,

Established on March 6, 2006, Thanh Bac Trading and Service Joint Stock Company was founded with the mission of delivering comprehensive technology and telecommunications solutions, helping businesses enhance management efficiency, optimize operations, and strengthen their competitive advantage.

With 20 years of experience of development, Thanh Bac has built a strong reputation based on superior quality, strict adherence to project timelines, and dedicated after-sales services. We do not merely supply products—we partner with our clients to design optimal solutions and create sustainable value.

Our Business Areas:

- Security and surveillance systems (CCTV, alarm, fire alarm) – supply & installation
- Design, deployment, and maintenance of network infrastructure, servers, and ELV systems
- Import and distribution of specialized IT and telecommunications equipment

Our Key Strengths:

Our highly skilled technical team is professionally trained directly by leading global technology brands such as Cisco, Dell, HP, Hikvision, Lenovo, LG, etc.

Trusted by leading corporations and organizations such as Vingroup, Viettel, Sun Group, Marriott, and Melia, Thanh Bac has successfully delivered hundreds of large-scale projects, meeting the most demanding requirements in terms of quality, schedule, and service.

With a nationwide branch network, we are always ready to respond quickly and efficiently to all customer needs.

With the motto “Quality Products – Excellent Services”, Thanh Bac is committed to continuous innovation, enhancing solution quality, and maintaining our reputation as a reliable partner accompanying your long-term success.



Company Name: THANH BAC TRADING AND SERVICE JOINT STOCK COMPANY

Abbreviation: Thanh Bac., JSC

Head Office: No. 02 Xuong Giang Street, Bac Giang Ward, Bac Ninh Province, Vietnam

Business Registration No.: 2400352070

Email: info@thanhbac.vn

Phone: +84 204 382 4757

Hanoi Branch: BT A9, Alley 409 Tam Trinh, Tuong Mai Ward, Hanoi

Business Registration No.: 2400352070-002

Email: hn@thanhbac.vn

Phone: 0818.005.883

Da Nang Branch: 59 Tran Phu Street, Hai Chau Ward, Da Nang

Business Registration No.: 2400352070-004

Email: dn@thanhbac.vn

Phone: 0913.598.335

Ho Chi Minh City Branch: 354/41/6 Phan Van Tri, Binh Loi Trung Ward, Ho Chi Minh City

Business Registration No.: 2400352070-003

Email: hcm@thanhbac.vn

Phone: 0975.744.686



BUSINESS AREAS

SERVICES, INFRASTRUCTURE DEVELOPMENT, EQUIPMENT & MATERIALS IN THE IT SECTOR

Thanh Bac specializes in Information Technology (IT), Electronics, and Telecommunications, focusing on system integration and IT infrastructure development.

We deliver comprehensive IT and telecommunications solutions to optimize operations and enhance management efficiency across various industries.

Our team consists of highly qualified engineers trained by leading global technology providers such as Cisco, HP, Aruba, Dell, Samsung, LG, Zyxel, and more.

With solid technical expertise and extensive practical experience, Thanh Bac is committed to delivering optimal, reliable, and scalable technology solutions tailored to each client's needs.





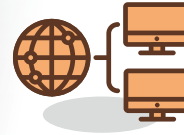
CCTV & Security
Systems Solutions



AI-powered Surveillance
& Fire Alarm Systems



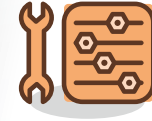
Digital Transformation
Solutions



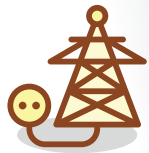
Network Design &
Infrastructure
Deployment



Software development
on Microsoft, Linux,
Unix, and Sun
operating systems



System Integration
(Converged Platforms)



IT Infrastructure &
Telecom Systems
Deployment



Servers, Workstations
& IT Hardware Supply



ELV Systems Design &
Implementation



Maintenance &
Technical Support
Services



LAN/WAN Network
Equipment Supply

LEGAL DOCUMENTS

BUSINESS REGISTRATION CERTIFICATE & REPRESENTATIVE OFFICE REGISTRATION CERTIFICATE

SỞ TÀI CHÍNH TỈNH BẮC GIANG CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
PHÒNG ĐĂNG KÝ KINH DOANH VÀ Độc lập - Tự do - Hạnh phúc
QUẢN LÝ DOANH NGHIỆP

**GIẤY CHỨNG NHẬN ĐĂNG KÝ DOANH NGHIỆP
CÔNG TY CỔ PHẦN**

Mã số doanh nghiệp: 2400352070
Đăng ký lần đầu: ngày 06 tháng 03 năm 2006
Đăng ký thay đổi lần thứ: 6, ngày 09 tháng 04 năm 2025

1. Tên công ty
Tên công ty viết bằng tiếng Việt: CÔNG TY CP THƯƠNG MẠI VÀ DỊCH VỤ THẮNG BẮC
Tên công ty viết bằng tiếng nước ngoài: THANH BAC TRADING AND SERVICE JOINT STOCK COMPANY
Tên công ty viết tắt: THANH BAC., JSC

2. Địa chỉ trụ sở chính
Số 2, đường Xương Giang, Phường Trần Phú, Thành phố Bắc Giang, Tỉnh Bắc Giang, Việt Nam
Điện thoại: 0240.3824757 Fax: 0240.6252167
Email: xiemnt@thanhbac.vn Website: thanhbac.vn

3. Vốn điều lệ: 5.000.000.000 đồng.
Bằng chữ: Năm tỷ đồng
Mệnh giá cổ phần: 100.000 đồng
Tổng số cổ phần: 50.000

4. Người đại diện theo pháp luật của công ty
* Họ và tên: NGUYỄN LƯƠNG TUYẾN Giới tính: Nam
Chức danh: Tổng giám đốc
Sinh ngày: 05/06/1982 Dân tộc: Kinh Quốc tịch: Việt Nam
Loại giấy tờ pháp lý của cá nhân: Thẻ căn cước công dân
Số giấy tờ pháp lý của cá nhân: 024082007373
Ngày cấp: 06/09/2021 Nơi cấp: Cục Cảnh sát quản lý hành chính về trật tự xã hội

Địa chỉ thường trú: TDP Như Thiết, Phường Hồng Thái, Thị Xã Việt Yên, Tỉnh Bắc Giang, Việt Nam
Địa chỉ liên lạc: TDP Như Thiết, Phường Hồng Thái, Thị Xã Việt Yên, Tỉnh Bắc Giang, Việt Nam

TRƯỞNG PHÒNG
PHÒNG ĐĂNG KÝ KINH DOANH VÀ QUẢN LÝ DOANH NGHIỆP
NGUYỄN BA THẮNG

BAC NINH

SỞ KẾ HOẠCH VÀ ĐẦU TƯ CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
THÀNH PHỐ HÀ NỘI Độc lập - Tự do - Hạnh phúc
PHÒNG ĐĂNG KÝ KINH DOANH

**GIẤY CHỨNG NHẬN ĐĂNG KÝ HOẠT ĐỘNG
CHI NHÁNH**

Mã số chi nhánh: 2400352070-003
Đăng ký lần đầu: ngày 02 tháng 04 năm 2019
Đăng ký thay đổi lần thứ: 2, ngày 28 tháng 12 năm 2023

1. Tên chi nhánh:
CÔNG TY CP THƯƠNG MẠI VÀ DỊCH VỤ THẮNG BẮC-CHI NHÁNH HÀ NỘI
Tên chi nhánh viết bằng tiếng nước ngoài:
Tên chi nhánh viết tắt:

2. Địa chỉ:
BT 49, Ngõ 409 Tam Trinh, Phường Hoàng Văn Thụ, Quận Hoàng Mai, Thành phố Hà Nội, Việt Nam
Điện thoại: Fax: Website: Email: Website:

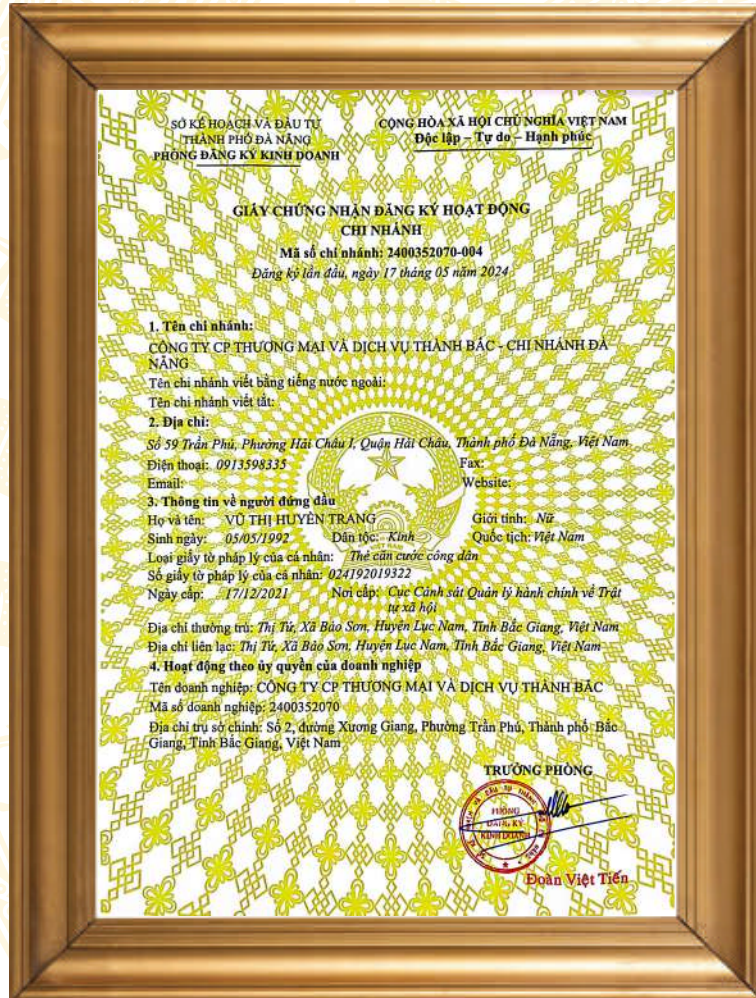
3. Thông tin về người đứng đầu
Họ và tên: NGUYỄN LƯƠNG TUYẾN Giới tính: Nam
Sinh ngày: 05/06/1982 Dân tộc: Kinh Quốc tịch: Việt Nam
Loại giấy tờ pháp lý của cá nhân: Thẻ căn cước công dân
Số giấy tờ pháp lý của cá nhân: 024082007373
Ngày cấp: 06/09/2021 Nơi cấp: Cục Cảnh sát quản lý hành chính về trật tự xã hội

Địa chỉ thường trú: Bãi Bò, Xã Hồng Thái, Huyện Việt Yên, Tỉnh Bắc Giang, Việt Nam
Địa chỉ liên lạc: Bãi Bò, Xã Hồng Thái, Huyện Việt Yên, Tỉnh Bắc Giang, Việt Nam

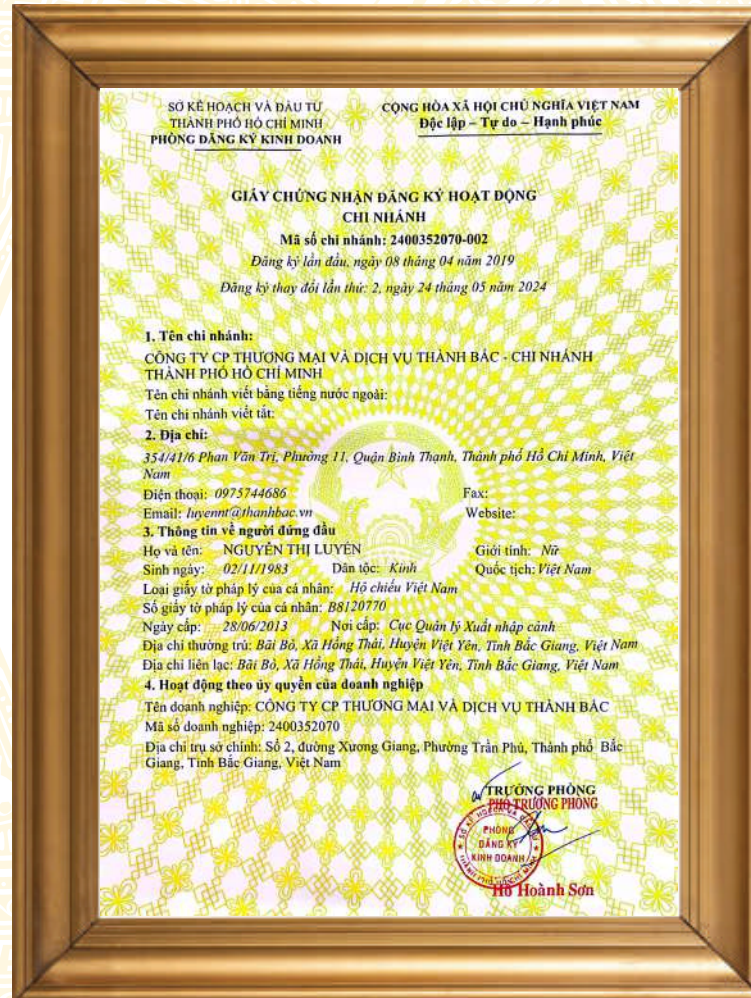
4. Hoạt động theo ủy quyền của doanh nghiệp
Tên doanh nghiệp: CÔNG TY CP THƯƠNG MẠI VÀ DỊCH VỤ THẮNG BẮC
Mã số doanh nghiệp: 2400352070
Địa chỉ trụ sở chính: Số 2, đường Xương Giang, Phường Trần Phú, Thành phố Bắc Giang, Tỉnh Bắc Giang, Việt Nam

TRƯỞNG PHÒNG
PHÒNG ĐĂNG KÝ KINH DOANH VÀ QUẢN LÝ DOANH NGHIỆP
PHÓ TRƯỞNG PHÒNG
Bà Hồng Hạnh

HA NOI



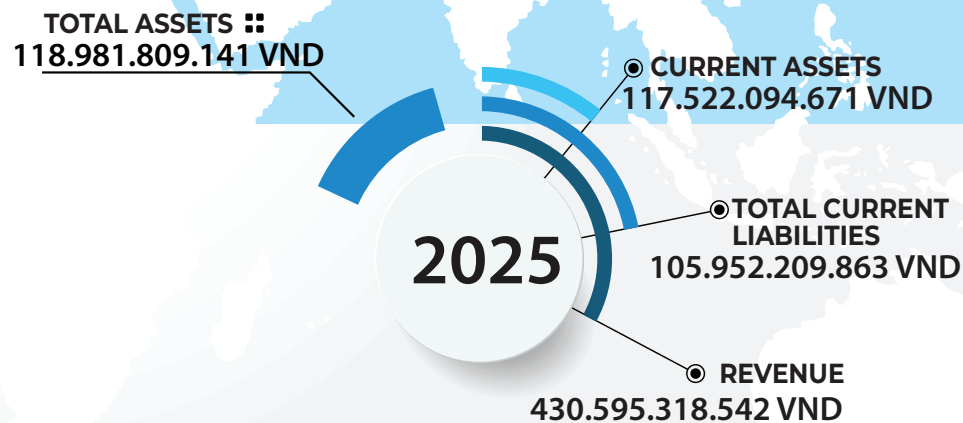
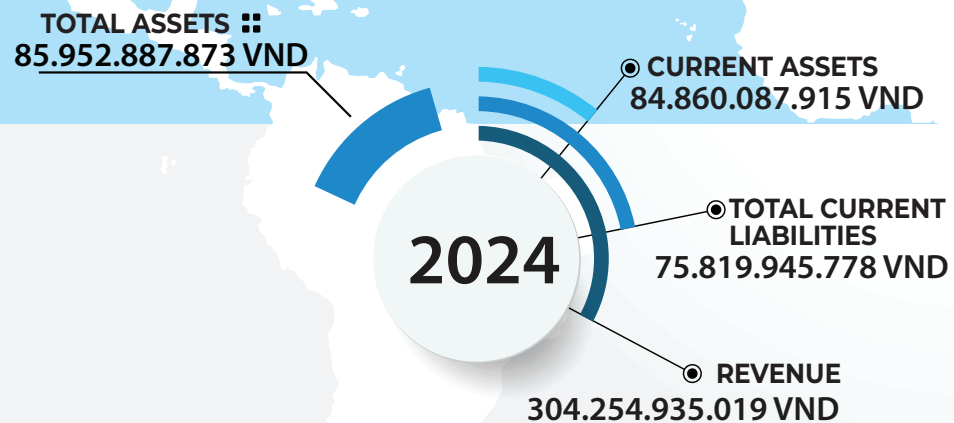
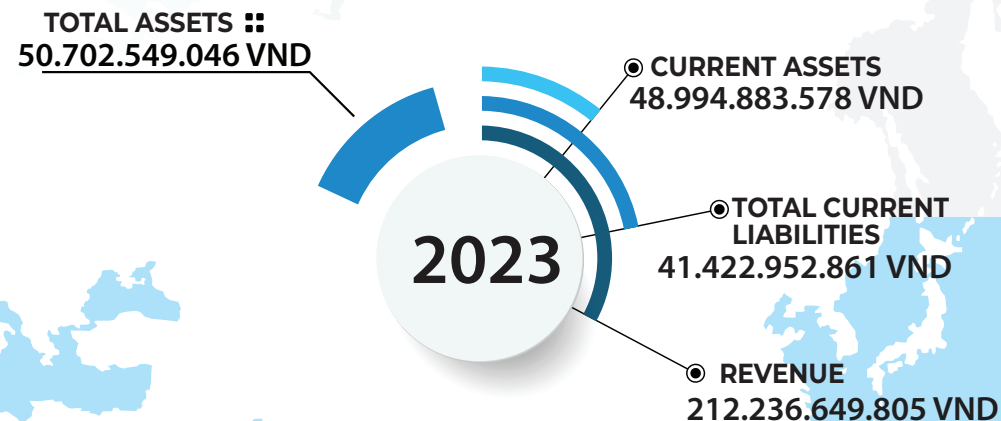
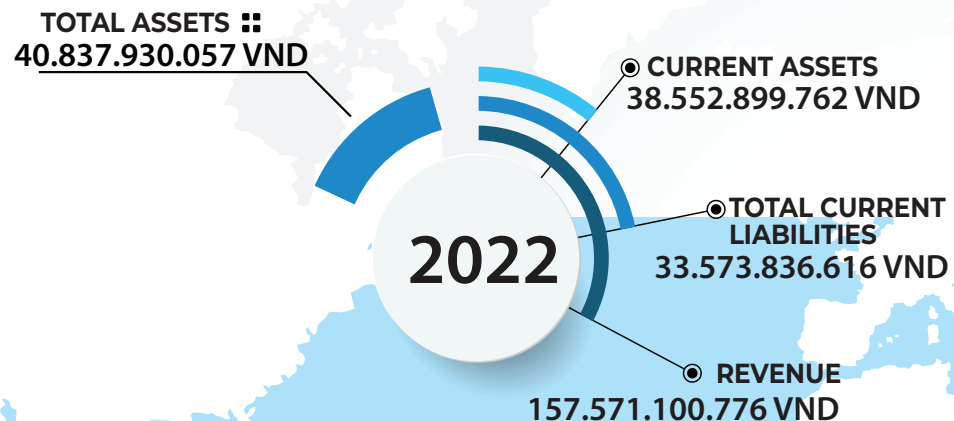
DA NANG



HO CHI MINH

FINANCIAL DATA

FINANCIAL HIGHLIGHTS (2022–2025)

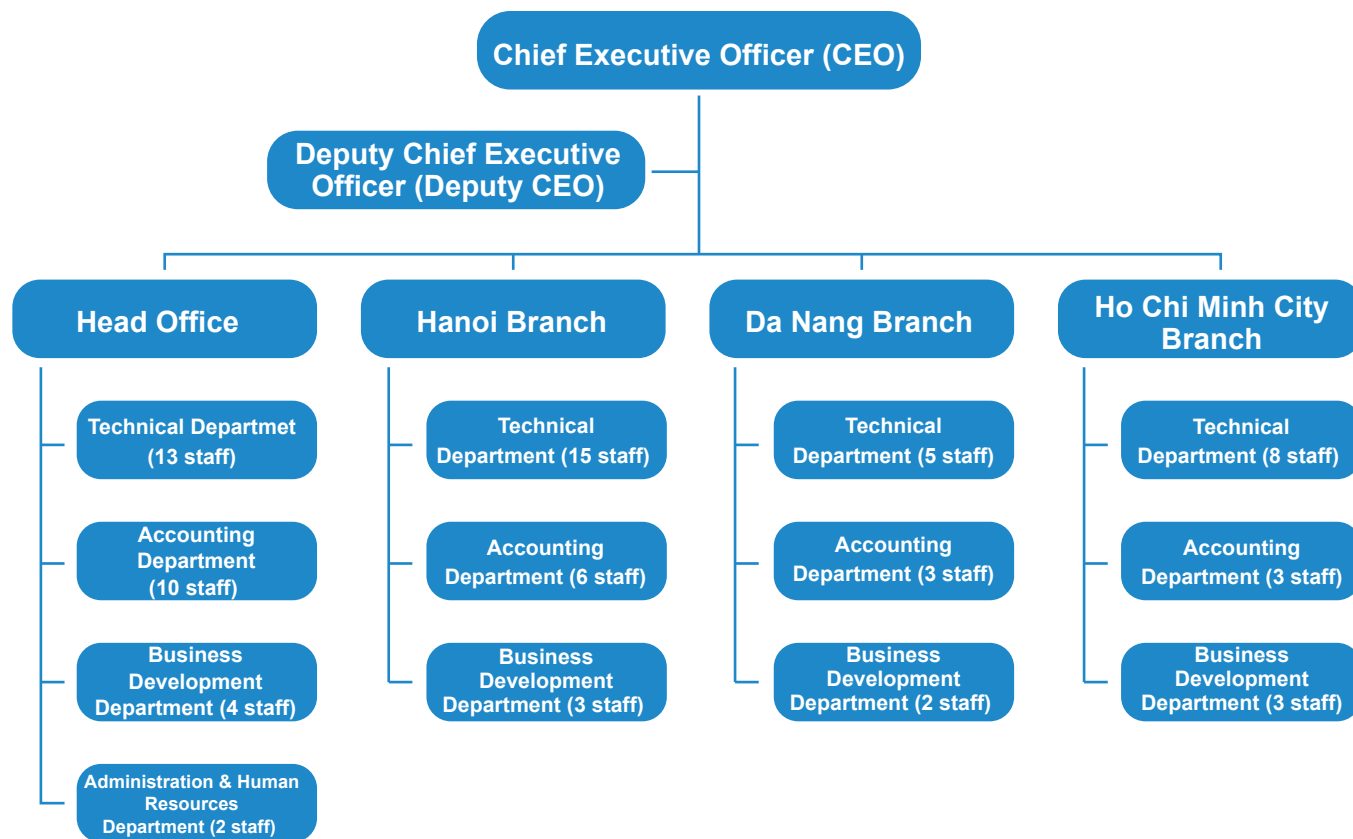


ORGANIZATIONAL STRUCTURE

HUMAN RESOURCES STRUCTURE

Along with the rapid expansion in scale, business scope, and operational coverage, Thanh Bac has continuously strengthened not only its workforce but also the professional expertise and working capabilities of its personnel. All efforts are directed toward delivering the highest value to our customers.

Currently, Thanh Bac operates 4 branches nationwide strategically located across Vietnam, from North to South, with a team of over 70 highly qualified professionals. All personnel are well-trained and specialized in technology fields, enabling us to effectively meet stringent requirements in quality and project timelines.



03 positions



22 Staff
ACCOUNTING DEPARTMENT



41 Staff
TECHNICAL DEPARTMENT



12 Staff
BUSINESS DEVELOPMENT DEPARTMENT



02 Staff
ADMINISTRATION & HR DEPARTMENT

ORGANIZATIONAL STRUCTURE

ORGANIZATIONAL DEPARTMENTS



A/ TECHNICAL DEPARTMENT

- Advise the Board of Directors on matters related to IT and Telecommunications engineering.
- Research and develop new IT and Telecommunications solutions; provide training for new technical staff.
- Handle technical issues related to IT and Telecommunications both internally and at client sites, including ongoing project locations.
- Coordinate with the Infrastructure Department to resolve IT and Telecommunications-related issues.
- Coordinate with the Finance Department in handling financial matters related to technical operations.

B/ BUSINESS DEVELOPMENT DEPARTMENT

- Advise the Board of Directors on strategies, business plans, and solutions for market expansion and revenue growth.
- Maintain, develop, and strengthen relationships with customers and partners.
- Conduct market research, analyze customer demands, and monitor competitors to propose appropriate business strategies.
- Coordinate with relevant departments to develop pricing policies and sales support activities.
- Prepare business performance reports, analyze efficiency, and propose improvements to sales operations.



C/ ACCOUNTING DEPARTMENT

- Organize, manage, and implement accounting operations, ensuring accurate bookkeeping and proper documentation.
- Monitor and manage cash flow, accounts receivable and payable; ensure timely payment transactions.
- Prepare and present financial statements, tax reports, and management reports in compliance with regulations and management requirements.
- Control costs and ensure compliance with accounting standards, tax laws, and financial regulations.
- Provide financial and accounting advisory to support the Board of Directors in decision-making.

D/ ADMINISTRATION & HUMAN RESOURCES DEPARTMENT

- Recruit, train, develop, evaluate, and retain human resources; manage employee records and implement compensation and career development policies.
- Manage HR operations, including salary structures, benefits, insurance, leave policies, and other employee entitlements.
- Oversee administrative functions, ensuring compliance with labor laws, social insurance regulations, occupational safety, and other related legal requirements.
- Handle labor relations issues, including resolving complaints and disputes between employees and the company.



ORGANIZATIONAL STRUCTURE

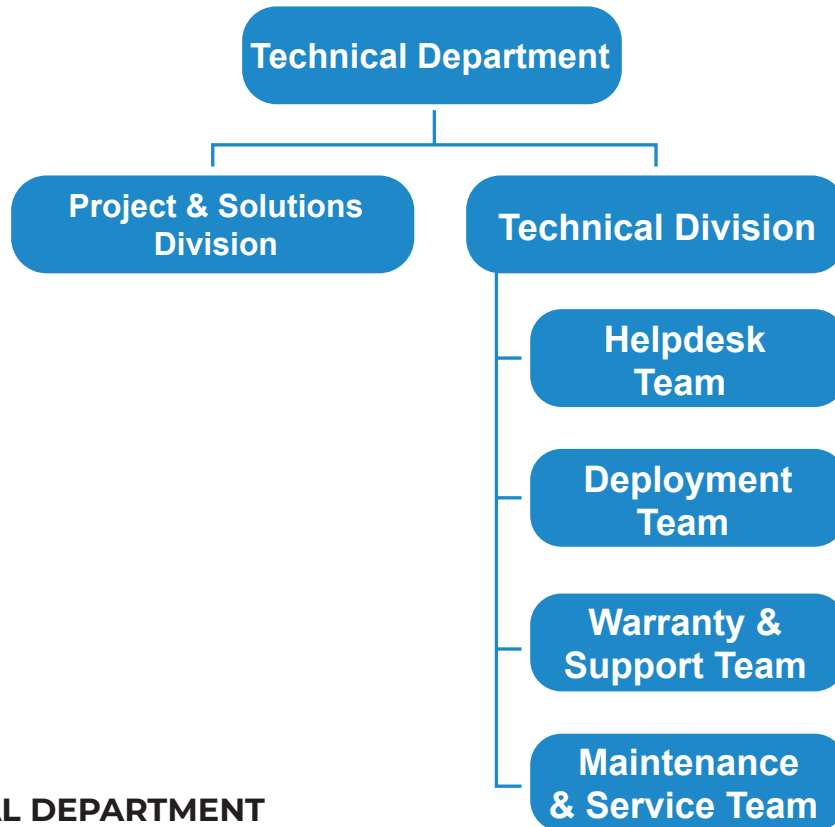
HUMAN RESOURCES STRUCTURE



Currently, Thanh Bac has a workforce of approximately 80 employees, organized into multiple departments and functional units. Each department is assigned specific roles and responsibilities to effectively meet all customer requirements.

Employees are positioned according to their professional strengths, enabling them to fully maximize their capabilities and contribute to the overall performance of the company.

The organizational structure of the Technical Department is detailed as follows:



A/TECHNICAL DEPARTMENT ORGANIZATIONAL STRUCTURE

With a team of highly skilled engineers and technicians equipped with in-depth expertise and a strong sense of responsibility, Thanh Bac's Technical Department ensures that all products and services meet the highest quality standards.

The department's core functions include technology research and application, system deployment and installation, maintenance, rapid troubleshooting, and comprehensive technical support—contributing significantly to operational efficiency and brand reputation.



04 Staff

PROJECT & SOLUTIONS DIVISION



04 Staff

HELPDESK TEAM



24 Staff

DEPLOYMENT TEAM



05 Staff

WARRANTY & SUPPORT TEAM

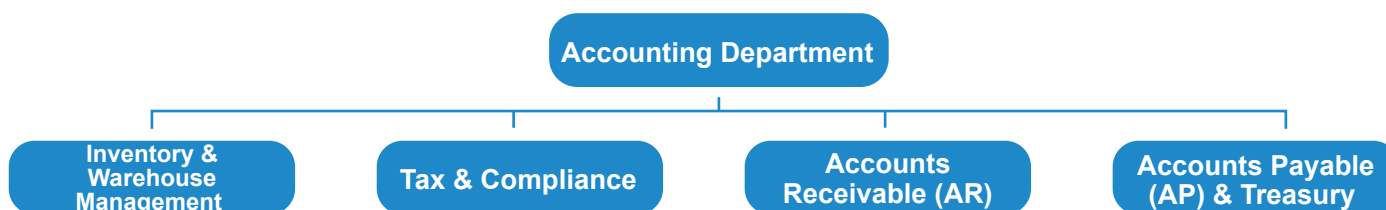


04 staff

MAINTENANCE & SERVICE TEAM

ORGANIZATIONAL STRUCTURE

ORGANIZATIONAL DEPARTMENTS



B/ ACCOUNTING DEPARTMENT ORGANIZATIONAL STRUCTURE

Thanh Bac's Accounting Department consists of a team of experienced professionals with strong expertise in finance and accounting, continuously updated with the latest legal regulations.

The department is responsible for managing, controlling, and reporting the company's financial performance, ensuring transparency and efficiency in all financial transactions. It also provides accurate and timely financial information to support the Management Board in business operations and strategic decision-making.



10 Staff

Inventory & Warehouse Management



02 Staff

Tax & Compliance



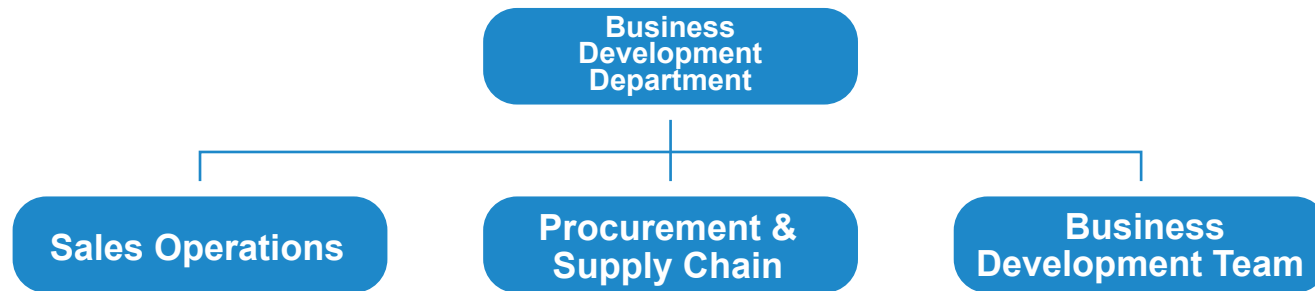
05 Staff

Accounts Receivable (AR)



05 Staff

Accounts Payable (AP) & Treasury



04 Staff
**SALES
OPERATIONS**



05 Staff
**PROCUREMENT
& SUPPLY CHAIN**



03 Staff
**BUSINESS
DEVELOPMENT
TEAM**

C/ BUSINESS DEVELOPMENT DEPARTMENT ORGANIZATIONAL STRUCTURE

As a key division of Thanh Bac, the Business Development Department is responsible for procurement, sales, and project supply operations.

The department handles client requirements, sources and selects suppliers, conducts negotiations, and executes contracts. It also directly manages purchasing and sales transactions to ensure that goods and services are delivered in full compliance with commitments on schedule, quantity, and quality—thereby enhancing business efficiency and strengthening the company’s reputation.

CAPABILITIES & EXPERIENCE

THANH BAC'S IMPLEMENTATION CAPABILITIES & EXPERIENCE

With 20 years of experience of establishment and development, Thanh Bac has continuously expanded its scale from Bac Giang to multiple provinces and cities across Vietnam. In addition to maintaining high product quality, we place strong emphasis on service excellence—one of the key factors that differentiates Thanh Bac and strengthens our reputation in the market.

We are proud to have a team of highly qualified technicians, professionally trained at leading IT universities. This enables Thanh Bac to consistently support our clients at every stage—from solution consulting and system deployment to warranty, maintenance, and repair services.

Professional service, rapid response, and dedication to every customer requirement are the core values that we continuously uphold and enhance. These values have earned us the long-term trust and partnership of hundreds of clients, including individuals, enterprises, banks, hospitals, factories, and educational institutions nationwide.

Thanh Bac is always ready to welcome our valued customers to explore and experience the solutions and services that we continuously develop and improve every day.



CAPABILITIES & EXPERIENCE

PROJECT DELIVERY CAPABILITY

LARGE-SCALE PROJECT EXECUTION CAPABILITY:

- Compliance with international 4–5 star hospitality standards
- Strict inspection and acceptance procedures
- Complete as-built documentation
- Strong commitment to project timelines and opening schedules

PROFESSIONAL IMPLEMENTATION PROCESS

- Site Survey & Consultancy
- Solution Design
- Cost Estimation & BOQ Preparation
- Installation & System Configuration
- Testing & Commissioning
- Warranty & Maintenance Services

SYSTEM DESIGN PRINCIPLES

- Thanh Bac's solutions are developed based on five core principles:
- Stability – Security – Sustainability
- Optimized Customer Experience
- Ease of Operation & Maintenance
- Scalability & Flexibility
- Compliance with International Standards & Investor Requirements

Thanh Bac places strong emphasis on risk management to ensure every project is delivered on time, within budget, and with consistent quality.

KEY RISK CONTROL MEASURES:

- Technical Risk Control
Standardized design, multi-level review, and compatibility validation
- Schedule Assurance
Detailed planning with milestone tracking and resource allocation
- Quality Control
Strict testing, commissioning procedures, and acceptance standards
- Supply Chain Stability
Strong partnerships with global brands ensuring equipment availability

PROJECT ASSURANCE COMMITMENT:

- On-time delivery aligned with client schedules
- Transparent communication throughout project lifecycle
- Dedicated technical support team during and after project completion
- Rapid response for any operational issues

KEY CLIENTS

KEY CLIENTS



KEY CLIENTS



KEY CLIENTS



GLOBAL PARTNERS

GLOBAL PARTNERS



NETGEAR



HIKVISION

Lenovo



plustek

Supreme



Panasonic



GLOBAL PARTNERS



GLOBAL PARTNERS



CERTIFICATIONS





PROJECT REFERENCES



Installation of 29 security surveillance camera points across Bac Giang City



Deployment of exam monitoring camera systems for 31 high schools across Bac Giang Province



Installation of security surveillance camera systems in Viet Yen District, Bac Giang Province



Installation of security surveillance camera systems in Tan Yen District, Bac Giang Province



Installation of CCTV surveillance system
at Vincom Center Ba Trieu



Installation of surveillance camera system
at Vinpearl Nam Hoi An



Implementation of network, telephony, television, nurse call system, and fire alarm system at Bac Giang Oncology Hospital



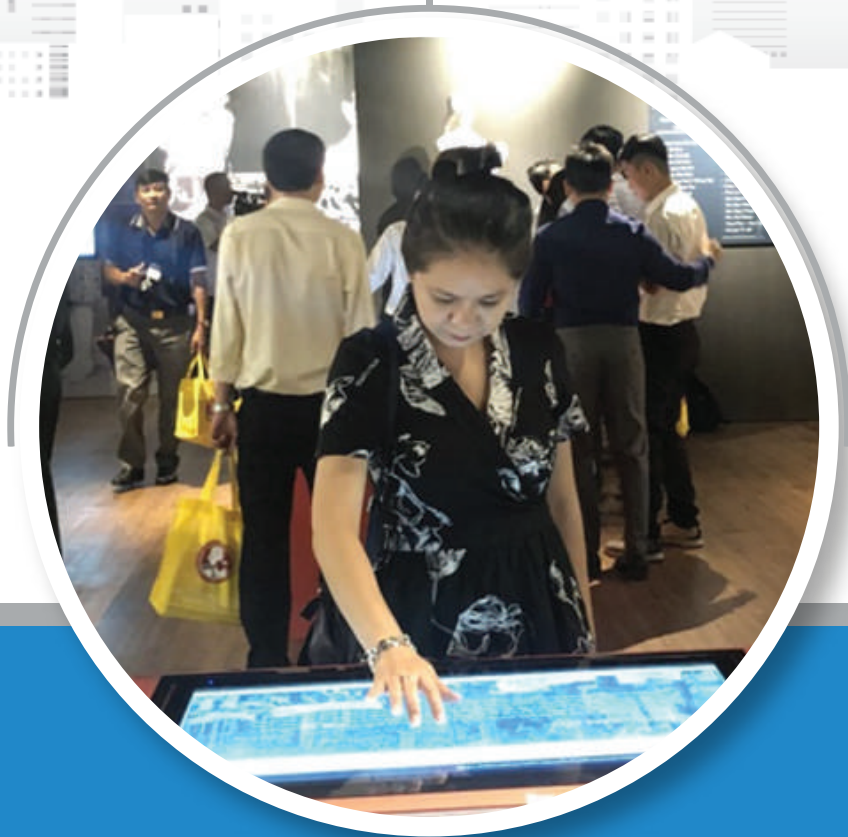
Implementation of network, telephony, television, and fire alarm systems at Hiep Hoa District People's Committee



Design, supply, and installation of network infrastructure, CCTV, and audio systems at Dau Rong Entertainment & Resort Complex



Supply and installation of security surveillance camera system in Kien Xuong District, Thai Binh Province



Installation of interactive display systems
and artifact surveillance cameras
at Bac Giang Provincial Museum



Supply and installation of thermal camera systems
for forest fire detection and early warning
in Bac Giang and Quang Ninh Provinces



Supply and installation of CCTV systems
for fuel station chains across Bac Giang Province



Supply of equipment and installation of camera systems
for workshops at Ha Bac Fertilizer Plant



Supply and installation of security surveillance camera system
in Lang Giang District, Bac Giang Province



Implementation of network, telephony, television,
CCTV, and public address systems
for Bac Giang City People's Committee office complex

ACKNOWLEDGEMENT LETTER

Dear Valued Customers,

On behalf of all staff and employees of Thanh Bac Company, we would like to express our sincere gratitude for your trust, partnership, and continuous support over the years. Your confidence in us has been the foundation for Thanh Bac's sustainable growth and success today.

With 20 years of experience of establishment and development, Thanh Bac has affirmed its position as a trusted provider of genuine technology equipment and a professional contractor for IT infrastructure nationwide. We take pride in our highly skilled technical team, trained directly by international experts from leading global technology brands, ensuring the delivery of optimal solutions along with dedicated, responsive, and efficient after-sales services.

Thanh Bac looks forward to continuing our partnership with you on every step of your journey, contributing to sustainable value creation and long-term success.

Once again, we sincerely thank you and wish you good health, great success, and lasting prosperity.

Sincerely,

CEO – Nguyen Luong Tuyen




THANH BAC TRADING AND SERVICE JOINT STOCK COMPANY

Head Office – Bac Ninh: No. 02 Xuong Giang Street, Bac Giang Ward, Bac Ninh Province


Hanoi Branch: BT A9, Alley 409 Tam Trinh, Tuong Mai Ward, Hanoi City


Ho Chi Minh City Branch: 354/41/6 Phan Van Tri Street, Binh Loi Trung Ward, Ho Chi


Da Nang Branch: 59 Tran Phu Street, Hai Chau Ward, Da Nang City


 **Hotline:** 0982 335 335

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 0975 744 686

 0913.598.335

